

Oran Maman

Project Manager

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Summary

Results-oriented **Project Manager with 3+ years of hands-on experience** delivering large-scale low-voltage, security, and infrastructure projects - including CCTV systems, access control, alarm systems, control panels, and parking control systems. **Currently managing end-to-end delivery of complex projects** at YSB Group, overseeing budgets, subcontractors, and **cross-functional teams across software and communications**. Skilled at resolving **complex field problems under high pressure** and translating stakeholder requirements into prioritized delivery plans, leveraging **Generative AI tools** to accelerate documentation and decision-making.

- **Project Management:** End-to-End Execution, Requirements Gathering, Stakeholder Management, Priority Planning, Monday, Multi-Project Coordination, Per-Project Budget Ownership, Resource Allocation, Vendor & Subcontractor Management, Risk Management.
- **Technical & Systems:** Low-Voltage & Security Systems (CCTV, Access Control, Alarm Systems, Control Panels, Parking Control), IoT & LoRaWAN Networks, Smart City Infrastructure, Command & Control Systems (EkronWide), System Integration, Generative AI Tools (Claude, ChatGPT, Gemini, NotebookLM), Office tools (Excel, MS Project)
- **Languages:** Hebrew (Native), English (Conversational)

Experience

[YSB Group](#) | Project Manager | 2026 - Present

- **End-to-End Project Management:** Leading end-to-end delivery of large-scale low-voltage and security infrastructure projects, including CCTV, building control, alarm systems, access control, control panels, and parking control systems.
- **Execution & KPI Management:** Aligned workforce and daily priorities with operational goals to ensure on-time delivery under strict schedules.
- **Stakeholder Coordination:** Working closely with R&D teams and Project Managers to align technical delivery with business goals.
- **Team & Vendor Management:** Managing software teams, communications technicians, and subcontractors across multiple concurrent project sites.
- **Budget Ownership:** Managing and tracking dedicated budgets for each project against scope and delivery milestones.
- **Field Problem-Solving:** Resolving complex technical issues on-site under high-pressure, time-sensitive conditions.
- **Workflow Enhancement:** Evaluated project metrics with Advanced Excel to optimize operational efficiency and maintain strict budget compliance.

[SMBIT \(Smart City Solutions\)](#) | Project Manager | 2023 - 2026

- **End-to-End Project Execution:** Orchestrated 4 simultaneous municipal projects from site survey to handover, leading cross-functional teams of technicians, subcontractors, and R&D.
- **Process Optimization:** Analyzed project data using Advanced Excel to improve workflow performance and stay within budget.
- **IoT & System Integration:** Managed LoRaWAN infrastructure deployment and configuration of the EkronWide C&C system, integrating smart sensors, cameras, panic buttons, and off-grid solar solutions.
- **Requirements & Business Impact:** Gathered post-deployment requirements directly from municipal stakeholders, translating them into qualified cross-sell opportunities for network expansion.
- **Performance Control:** Scheduled tasks and allocated resources to achieve operational KPIs under tight deadlines.

[Atidim Insurance Agency](#) | Account Manager | 2022 - 2023

- Managed and analyzed strategic client portfolios to identify needs and deliver personalized insurance solutions, increasing customer lifetime value.

[Migdal Group](#) | Account Manager | 2018 - 2022

- Consistently met account growth targets by developing deep technical expertise in insurance and financial products; expanded product adoption within existing accounts.

[Cellcom Group](#) | Account Manager | 2015 - 2018

- Matched complex communication solutions to client needs; served as technical consultant on hardware and software telecom solutions.

Education

[The College of Management](#) | Practical Engineer in Industrial Engineering and Management | 2025 - 2027 (Expected) (Evening Studies)

[Habetzefer](#) - Course branding and marketing strategy